CREATE A PLAN
Develop a timeline or checklist (see Campaign Worksheet)

GET LEADERS INVOLVED TO ACTIVATE YOUR CAMPAIGN
Engaged executives encourage employee participation. *Examples include:* Publicly endorsing the campaign, participating in special events and developing a succession strategy for campaign chairs.

BUILD A CAMPAIGN COMMITTEE
Create a committee to activate on campaign deliverables. Members from various levels and departments across the company are represented. *Examples include:* Marketing, Finance, Communications, Labor, etc.

EDUCATE & ASK
Educate employees on the impact of United Way dollars in the Twin Cities area. Tell employees how they can contribute and connect. *Examples include:* sharing a personal story or talking about 2-1-1.

HAVE FUN
Generate momentum and energy by using special events during your campaign. Plan ahead to best leverage your time and strategic opportunities. *Examples include:* potlucks, competitions, and silent auctions.

SECURE A CORPORATE GIFT
Your company’s support will boost participation and impact. *Examples include:* matching employee pledges or giving a direct corporate gift.

SEGMENT DONORS
Customize communications, target solicitations, and tailor engagement strategies to specific employee groups. *Examples include:* Management, Labor, Manufacturing, Remote Workforce, and Employee Resource Groups.

SAY THANK YOU
Share results with employees including total amount raised, participation percentages and volunteer hours. Give a special thanks to campaign committee, volunteers and donors that helped achieve the goals.

SHARE DONOR DETAIL
Thank and connect donors to the impact of their giving by sharing donor contact information with United Way. Each donor receives a thank you with tangible examples of how their donation makes a difference.